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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.3 April 1991

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Brockport
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1990 and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 8, 1991 through April 5, 1991) and cumulatively (September 1, 1990, through April 5,, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 3/8/91 THROUGH 4/5/91

CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	63	574	$27815	$26200	$30500	$28000	$24000	93	1888	$27546	$26675	$30500	$28000	$24000
BUSINESS ADMIN (INCL MGMT	7	158	29877	23583	*	*	*	14	496	27023	23354	*	*	*
DISTRIBUTION MANAGEMENT	+	1	+	24000				+	9	+	27211			
ECONOM & FINANCE (BANKING	8	237	28363	26242	*	*	*	21	618	26424	25520	30400	27000	22000
HOTEL/RESTAURANT MGMT.	+	1	+	22000				+	39	+	21121			
HUMAN RSRCS (incl LABOR R	+	7	+	22929				2	50	26500	23885	*	*	*
MANAGEMENT INFO SYSTEMS	7	101	29371	28043	*	*	*	13	197	29738	28044	*	*	*
MARKETING/MARK MGMT (RESR	1	215	24000	23554	*	*	*	16	584	20956	23723	*	*	*
REAL ESTATE	+	1	+	21000				+	5	+	20264			
COMMUNICATIONS														
ADVERTISING	+	6	+	18917				2	39	18450	21478	*	*	*
COMMUNICATIONS	+	36	+	21960				3	116	20667	21733	*	*	*
JOURNALISM	+	15	+	20531				1	66	16000	19422	*	*	*
TELECOMMUN/BROADCASTING	+	8	+	21650				+	22	+	23109			
EDUCATION														
ELEMENTARY EDUCATION	1	36	27691	20006	*	*	*	7	198	21427	19963	*	*	*
PRE-ELEMENTARY EDUCATION	+	6	+	12967				1	27	17000	16647	*	*	*
PHYSICAL EDUCATION	+	5	+	21978				1	21	15000	19120	*	*	*
SPECIAL EDUCATION	+	8	+	20831				+	39	+	22956			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	5	+	21100				+	12	+	19392			
TEXTILES & CLOTHING	+	5	+	23600				+	27	+	21241			
MERCHANDISING MANAGEMENT	+	+	+	+				+	24	+	21388			
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	23250				1	16	17000	21220	*	*	*
LETTERS (incl English, Li	+	10	+	22641				+	58	+	21734			
VISUAL & PERFORMING ARTS	+	5	+	23800				2	44	24250	19873	*	*	*
HUMANITIES - OTHER	+	5	+	21360				2	37	23500	21789	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	9	+	20455				3	39	21500	20759	*	*	*
HISTORY	+	4	+	22000				2	25	20000	20629	*	*	*
POLITICAL SCIENCE/GOVT	+	14	+	23030				3	66	24233	21998	*	*	*
PSYCHOLOGY	+	21	+	20416				+	83	+	19250			
SOCIOLOGY	+	4	+	15878				1	38	18000	18943	*	*	*
SOCIAL SCIENCES-OTHER	+	6	+	21360				5	59	18320	19456	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	22	35520	30087	*	*	*	4	85	32818	30188	*	*	*
AGRICULTURAL	+	6	+	30667				+	20	+	31350			
ARCHITECTURAL	+	9	+	29804				+	33	+	30709			
BIOENGINEERING & BIOMEDIC	+	2	+	30000				1	6	17000	27917	*	*	*
CHEMICAL	23	384	37949	37002	40400	37800	36000	41	812	37618	37178	40400	37500	36000
CIVIL	5	101	34400	30703	*	*	*	12	434	31648	29764	*	*	*
COMPUTER	+	28	+	31593				4	87	34100	32126	*	*	*
ELECTRICAL/ELECTRONIC	32	326	35345	33060	39200	34780	33000	66	875	34238	33049	39200	34051	31000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	2	+	$29700			
INDUSTRIAL	7	79	$34640	$32440	*	*	*	12	206	$32655	32179	*	*	*
MECHANICAL	34	352	33982	33835	$36000	$34088	$32000	79	1034	33478	33980	$36000	$33500	$31000
METALLURGICAL	+	27	+	33424				+	77	+	33688			
MINING (INCL GEOLOGICAL)	+	4	+	31900				+	36	+	31116			
NUCLEAR	4	5	32025	32160	*	*	*	4	13	32025	32627	*	*	*
PETROLEUM	+	29	+	35944				+	126	+	38467			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	+	43	+	26856				+	107	+	27839			
INDUSTRIAL TECHNOLOGY	+	+	+	+				2	12	31250	26042	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	12	+	21995				+	47	+	22115			
ANIMAL SCIENCES	+	3	+	23000				+	23	+	21528			
PLANT SCIENCES	+	+	+	+				+	6	+	21413			
NATURAL RESOURCES	+	3	+	21133				+	9	+	21307			
OTHER AGRICULTURAL SCIENC	+	3	+	22401				1	23	24000	25440	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	29	170	34561	30900	38500	34700	31500	40	470	33921	30258	38500	34250	30000
COMPUTER PROGRAMMING	+	5	+	29440				+	17	+	28914			
INFORMATION SCIENCES & SY	+	26	+	29499				+	127	+	29020			
SYSTEMS ANALYSIS	+	1	+	24960				+	4	+	22640			
HEALTH SCIENCES														
ALLIED HEALTH	+	3	+	21943				+	59	+	27774			
HEALTH SCIENCES	+	3	+	20216				3	27	20333	21095	*	*	*
NURSING	+	19	+	33294				1	56	35100	28054	*	*	*
PHARMACY	+	+	+	+				+	27	+	39633			
SCIENCES														
ACTUARIAL	+	1	+	33240				+	5	+	26828			
ARCHITECTURAL & ENVIRONME	+	5	+	27860				+	16	+	26463			
BIOLOGICAL	+	12	+	17865				3	37	21500	20103	*	*	*
CHEMISTRY	2	24	28600	28572	*	*	*	2	47	28600	27716	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	8	+	31450				+	22	+	28525			
MATHEMATICS	7	21	32325	29409	*	*	*	10	68	29847	26213	*	*	*
PHYSICS	+	7	+	28098				+	13	+	28176			
OTHER PHYSICAL & EARTH SC	+	1	+	26000				+	4	+	20637			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	231	3249						478	10014					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	56	440	$27844	$26922	$30500	$28000	$24000	83	1452	$27644	$27250	$30500	$28000	$24000
ACCOUNTING (PRIVATE)	11	146	28127	24583	*	*	*	19	456	25468	24800	*	*	*
COMMERCIAL BANKING (CNSMR	+	20	+	22113				1	44	31000	21978	*	*	*
COMMERCIAL BANKING (LENDG	+	27	+	24981				+	58	+	24107			
INVESTMT BANKING (CORP FN	+	10	+	29970				+	20	+	27875			
INVESTMT BANKNG (M & A)	+	1	+	33000				+	2	+	28500			
INVESTMT BANKG (REAL EST)	+	+	+	+				1	4	23000	18875	*	*	*
INVESTMT BANKG (SALES & T	1	9	24000	22310	*	*	*	2	15	20500	22439	*	*	*
FINANCIAL/TREASURY ANALYS	3	75	28633	27348	*	*	*	8	212	26863	26655	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	12	37500	20822	*	*	*	1	23	37500	21655	*	*	*
UNDERWRITING	+	27	+	24899				+	82	+	24056			
INSURANCE - CLAIMS	+	17	+	22332				2	62	29500	22483	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	18720				+	18	+	19429			
MEDIA PLANNING	+	3	+	21100				+	5	+	25460			
REPORTING	+	3	+	13133				1	13	16000	14975	*	*	*
PRODUCTION	+	7	+	29543				5	36	23040	24706	*	*	*
PUBLIC RELATIONS	+	5	+	21923				+	32	+	19840			
WRITING / EDITING	+	3	+	19967				2	22	19450	19864	*	*	*
MARKETING														
ADVERTISING	+	6	+	19917				+	20	+	20465			
BRAND/PRODUCT MANAGEMENT	+	44	+	24185				1	85	20000	23932	*	*	*
BUYER/MERCHANDISING	+	36	+	24572				1	126	19500	23303	*	*	*
DISTRIBUTION	+	12	+	25337				+	34	+	26362			
MARKET RESEARCH	1	14	34800	24264	*	*	*	5	46	29960	24914	*	*	*
PURCHASING	+	5	+	26844				+	20	+	25270			
SALES	3	183	32047	24974	*	*	*	18	586	24258	25102	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	20000				+	20	+	19876			
FINANC,TAXA, MONETARY POL	2	10	26334	24853	*	*	*	2	47	26334	23040	*	*	*
ECONOMIC PROGRAMS	+	4	+	22198				+	7	+	22056			
LAW ENFORCEMENT	+	12	+	23399				1	32	22500	23152	*	*	*
MILITARY	+	4	+	26625				+	28	+	23817			
NATIONAL SECURITY	+	+	+	+				+	7	+	20229			
URBAN / REGIONAL PLANNING	+	2	+	21720				+	8	+	19104			
ENGINEERING														
BIOENGINEERING	+	2	+	30000				4	6	24500	26333	*	*	*
DESIGN / CONSTRUCT	2	149	31700	30257	*	*	*	10	502	31587	30779	*	*	*
ENVIRONMENTAL/SANITATION	1	18	37000	31854	*	*	*	3	87	34207	30721	*	*	*
MANUFACTURING/INDUSTRIAL	2	196	35040	33948	*	*	*	22	579	32438	33800	34020	33000	30360
SYSTEMS / PROGRAMMING	4	46	35650	32349	*	*	*	6	133	34267	32328	*	*	*
POWER SYSTEMS	1	34	35500	34807	*	*	*	9	123	32706	33179	*	*	*
SOFTWARE DESIGN & DEVELOP	9	43	35248	32158	*	*	*	13	112	35148	32283	*	*	*
HARDWARE DESIGN & DEVELOP	1	16	34170	32884	*	*	*	6	107	33416	33253	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	7	67	$35631	$35220	*	*	*	18	203	$35241	$34006	*	*	*
TESTING	5	24	33650	29680	*	*	*	11	96	31765	30524	*	*	*
PROCESS ENGINEERING	15	276	38789	37502	*	*	*	26	651	38027	37560	$40400	$37500	$36000
PROJECT ENGINEERING	2	217	29250	33411	*	*	*	12	503	33584	34230	*	*	*
OTHER ENGINEERING	59	307	34740	33141	$38500	$34700	$32000	84	791	34161	32700	38500	34188	29000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	23125				+	19	+	24503			
INDUSTRIAL HYGIENE	+	+	+	+				+	2	+	23916			
MEDICAL TECHNOLOGY	+	3	+	18343				3	29	20333	23854	*	*	*
NURSES / PERSONAL CARE	+	18	+	32077				1	52	35100	27270	*	*	*
OCCUPATIONAL THERAPY	+	2	+	40750				+	18	+	29866			
PHARMACIST	+	+	+	+				+	28	+	39165			
PHYSICAL THERAPY	+	1	+	11648				+	4	+	19045			
RESPIRATORY THERAPY	+	1	+	28000				+	4	+	33914			
OTHER HEALTH RELATED	+	6	+	24449				+	55	+	24038			
SOCIAL SERVICES														
ADMINISTRATION	+	3	+	18000				5	18	21440	20218	*	*	*
COUNSELING	+	9	+	18655				2	43	15700	16696	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	15240				+	1	+	15240			
SOCIAL WORK	+	10	+	16940				1	33	17000	17176	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	130	31411	28713	*	*	*	18	361	31632	28561	*	*	*
INFORMATION SYSTEMS	3	54	34500	30247	*	*	*	4	144	36125	29398	*	*	*
SYSTEMS ANALYSIS & DESIGN	9	87	33720	29178	*	*	*	11	221	32956	29679	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	3	28000	29747	*	*	*	3	11	29333	30680	*	*	*
AGRICULTURE/NAT'L RESOURC	+	6	+	18863				1	56	24000	21504	*	*	*
ARCHITECTURE	+	2	+	27750				+	8	+	26238			
CONSULTING	9	87	30633	29310	*	*	*	15	230	29313	28933	*	*	*
HUMAN RESRCS /INDUS RELS	+	15	+	20900				4	57	20575	22394	*	*	*
MANAGEMENT TRAINEE	12	169	34833	23850	*	*	*	17	667	32794	22560	*	*	*
MATH/STATISTICIANS	+	9	+	23633				1	20	20195	23651	*	*	*
PARALEGAL	+	2	+	17500				2	7	21000	18571	*	*	*
RESEARCHERS NON-TECHNICAL	1	5	26000	22405	*	*	*	1	7	26000	23860	*	*	*
RESEARCHERS - TECHNICAL	1	15	31200	27997	*	*	*	2	22	26100	28596	*	*	*
TEACHING	1	69	27691	20553	*	*	*	10	382	20849	20506	*	*	*
TOTALS	231	3249						478	10014					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 3 APRIL 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	42	$30000	$30421	*	*	*	3	159	$30000	$31213	*	*	*
MBA--NON-TECH	2	83	33259	38952	*	*	*	3	222	33506	35769	*	*	*
MBA--TECH	1	30	21000	38152	*	*	*	1	49	21000	39026	*	*	*
MS-BUSINESS	+	6	+	39587				+	12	+	45120			
ECONOMICS & FINANCE (BANK	1	51	27000	43655	*	*	*	1	84	27000	43268	*	*	*
HUMAN RESOURCES (INCL LAB	+	15	+	38488				+	19	+	37222			
MANAGEMENT INFORMATION SY	+	3	+	30000				+	10	+	32720			
MARKETING/MKTNG MGT (RESE	+	36	+	46381				1	50	36000	46019	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	+	+	+	+				+	6	+	27460			
JOURNALISM	+	+	+	+				+	2	+	21500			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	21683				+	15	+	24187			
ELEMENTARY EDUCATION	+	2	+	25250				+	26	+	24472			
PHYSICAL EDUCATION	+	1	+	35000				+	4	+	24500			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	4	+	21319				+	9	+	23896			
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	12300				+	2	+	16650			
LETTERS	1	1	32500	32500	*	*	*	1	4	32500	23500	*	*	*
VISUAL & PERFORMING ARTS	+	1	+	21000				+	2	+	21163			
HUMANITIES - OTHER	+	1	+	20004				+	4	+	31251			
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	1	+	16900				+	9	+	23945			
SOCIOLOGY	+	1	+	20800				+	3	+	24267			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	13	+	30853			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	+	+	+				+	8	+	35640			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	1	+	30000				+	1	+	30000			
CHEMICAL	1	12	37000	38827	*	*	*	5	35	39848	39587	*	*	*

continued

ECPO REGIONAL Report No. 3 APRIL 1991

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	+	6	+	$34617				1	64	$25500	$34902	*	*	*
COMPUTER	+	+	+	+				1	2	35200	37400	*	*	*
ELECTRICAL/ELECTRONIC	6	25	$34853	38059	*	*	*	11	100	38335	38353	*	*	*
INDUSTRIAL	2	7	38335	35639	*	*	*	4	20	37004	36193	*	*	*
MECHANICAL	6	39	37752	38484	*	*	*	10	105	37154	38121	*	*	*
METALLURGICAL	+	1	+	36000				+	17	+	37896			
MINING & MINERAL	+	1	+	34000				+	14	+	35007			
NUCLEAR	+	+	+	+				+	2	+	37800			
PETROLEUM	+	3	+	39567				+	23	+	43687			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	3	+	21962				+	3	+	21962			
HEALTH SCIENCES	+	10	+	26000				+	13	+	26231			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	27750				+	6	+	26116			
ARCHITECTURAL & ENVIRONME	+	1	+	28080				+	1	+	28080			
BIOLOGICAL	+	1	+	18700				+	3	+	22686			
CHEMISTRY	+	5	+	34680				+	7	+	32486			
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	19	41850	39726	*	*	*	6	70	41850	37334	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	10	+	36222				+	25	+	36393			
MATHEMATICS (INCL ACTUARI	+	4	+	29950				+	10	+	28620			
PHYSICS	+	+	+	+				+	3	+	27219			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	29	435						48	1241					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	32	+	$47233				+	98	+	$45306			
MBA--TECH	+	17	+	49794				+	31	+	48710			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	73	$32500	50025	*	*	*	2	133	$46250	48700	*	*	*
MBA--TECH	+	31	+	52978				+	60	+	54414			
OVER 4 YEARS														
MBA--NON-TECH	2	35	47000	47809	*	*	*	2	100	47000	47425	*	*	*
MBA--TECH	+	24	+	55808				+	54	+	51693			
TOTALS	3	212						4	476					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/8/91 THROUGH 4/5/91							CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	2	4	$60000	$54750	*	*	*	2	9	$60000	$54456	*	*	*
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	5	+	37214			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	36870			
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	5	+	50540			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	46027			
CHEMICAL	1	9	54000	53204	*	*	*	1	16	54000	52235	*	*	*
CIVIL	+	3	+	40332				+	6	+	41499			
COMPUTER	+	+	+	+				+	2	+	52250			
ELECTRICAL/ELECTRONIC	+	2	+	58500				2	10	60000	56220	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	1	+	54000			
MECHANICAL	+	1	+	53760				+	4	+	46041			
METALLURGICAL	+	2	+	48600				1	10	48000	46464	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	36000			
BIOLOGICAL	+	3	+	30333				+	4	+	31138			
CHEMISTRY	1	34	48000	49370	*	*	*	2	49	48000	48533	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	3	+	52847				+	9	+	52871			
MATHEMATICS	+	+	+	+				+	6	+	38483			
PHYSICS	+	+	+	+				+	2	+	40000			
POLYMER	+	1	+	52200				+	2	+	52800			
TOTALS	4	62						8	148					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27884 80 42000/24000	20000 1							
BUSINESS ADMIN (INCL MGMT	27590 2							29250 4	
ECONOM & FINANCE (BANKING	26500 1			24333 3	24500 2				
MANAGEMENT INFO SYSTEMS								30000 1	
MARKETING/MARK MGMT (RESR		19000 1			24000 1	20400 5			
ADVERTISING		18450 2							
COMMUNICATIONS						22000 1			
VISUAL & PERFORMING ARTS						22000 1			
POLITICAL SCIENCE/GOVT								25500 2	
SOCIAL SCIENCES-OTHER								21000 1	
CHEMICAL								38300 1	36500 3
CIVIL								28080 2	29804 5
COMPUTER							23000 1		
ELECTRICAL/ELECTRONIC	31000 1					37467 3	39260 2	31667 3	31800 1
INDUSTRIAL	30000 1							32000 2	
MECHANICAL	31000 1							32000 2	34000 1
INDUSTRIAL TECHNOLOGY								29000 1	
COMPUTER SCIENCE	34700 1					42000 1	35913 6	30000 4	

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24000 1			27700 5					
BUSINESS ADMIN (INCL MGMT			21000 1			23000 1			
ECONOM & FINANCE (BANKING	30000 1		30000 1	29500 2					
HUMAN RSRCS (incl LABOR R									20000 1
MANAGEMENT INFO SYSTEMS				28000 3		28800 2			
MARKETING/MARK MGMT (RESR	21000 1			24000 1		19750 2			
COMMUNICATIONS									15000 1
JOURNALISM									16000 1
CRIMINAL JUSTICE					21500 3				
HISTORY						20000 1			
POLITICAL SCIENCE/GOVT									21700 1
ELECTRICAL/ELECTRONIC	40000 1								
COMPUTER SCIENCE	33000 1			35000 1					
MATHEMATICS				30000 2					

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				23500 1			24667 1		
ECONOM & FINANCE (BANKING			20000 1	27600 1					
MARKETING/MARK MGMT (RESR			20000 1						
ELEMENTARY EDUCATION					21427 7				
PRE-ELEMENTARY EDUCATION					17000 1				
PHYSICAL EDUCATION					15000 1				
FOREIGN LANGUAGES							17000 1		
VISUAL & PERFORMING ARTS					26500 1				
HUMANITIES - OTHER								17000 1	
HISTORY			20000 1						
AEROSPACE & AERONAUTICAL						26252 1			
BIOENGINEERING & BIOMEDIC									17000 1
CHEMICAL		37500 1							
CIVIL							35000 1		
ELECTRICAL/ELECTRONIC		39200 2		33920 8		28207 7			
INDUSTRIAL				32879 1		26252 2			
MECHANICAL		33000 1		33837 8		29917 3			
NUCLEAR				34500 1		30140 2			
COMPUTER SCIENCE				35300 4		26040 1		30000 1	
HEALTH SCIENCES								20700 2	19600 1
NURSING								35100 1	
BIOLOGICAL		21750 2							
MATHEMATICS						20195 1			

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT				22000 1					25333 3
ECONOM & FINANCE (BANKING				28000 1	27000 1				
MANAGEMENT INFO SYSTEMS							31000 1		30000 2
SOCIOLOGY			18000 1						
SOCIAL SCIENCES-OTHER	21200 1		15700 2	18000 1					
AEROSPACE & AERONAUTICAL					34100 1				35520 1
CHEMICAL									36288 15
ELECTRICAL/ELECTRONIC					33110 4		34530 2		36100 3
INDUSTRIAL							35880 1		35650 4
MECHANICAL					30807 9	33000 1	33377 11		36117 12
NUCLEAR							33320 1		
COMPUTER SCIENCE					34000 1				30500 1
CHEMISTRY									28600 2
MATHEMATICS									32000 1

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING			20950	2			30500	1										
BUSINESS ADMIN (INCL MGMT	34140	1	30000	1														
ECONOM & FINANCE (BANKING	28900	1	23000	2	23000	1	30400	1										
HUMAN RSRCS (incl LABOR R	33000	1																
MANAGEMENT INFO SYSTEMS	30000	1	30000	1	23000	1												
MARKETING/MARK MGMT (RESR					21000	1												
COMMUNICATIONS					25000	1												
AEROSPACE & AERONAUTICAL			35400	1														
CHEMICAL	36000	1	38000	1			37500	1					37000	1	37500	1	40582	10
CIVIL			31000	1	34200	1											37200	2
COMPUTER	35200	1	39100	2														
ELECTRICAL/ELECTRONIC	35338	5	34669	16			35400	1	33840	2			33720	1	35500	1	37800	2
INDUSTRIAL					34000	1												
MECHANICAL	33850	3	33252	16			34600	3	33600	1					33500	1	33902	5
INDUSTRIAL TECHNOLOGY			33500	1														
COMPUTER SCIENCE	33900	4	34733	12	30500	1												
MATHEMATICS	31088	2	34700	3														

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						28000 1	
ECONOM & FINANCE (BANKING						28250 2	
MANAGEMENT INFO SYSTEMS			41000 1				
MARKETING/MARK MGMT (RESR			25000 1				19900 2
HUMANITIES - OTHER							30000 1
CHEMICAL		36850 2	36250 2			37350 2	
ELECTRICAL/ELECTRONIC						34680 1	
MECHANICAL			37500 1				
OTHER AGRICULTURAL SCIENC							24000 1
COMPUTER SCIENCE							32000 1
BIOLOGICAL			21000 1				
MATHEMATICS	20000 1						

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27861 83 42000/24000	18975 4		24333 3	24333 3	20857 7		27375 8	
BACHELOR - TECHNICAL	31675 4					38600 4	35222 9	31097 15	32432 10

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25000 3		25500 2	27773 11	21500 3	23350 6			18175 4
BACHELOR - TECHNICAL	36500 2			31667 3					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			20000 3	25550 2	20849 10		20834 2	17000 1	
BACHELOR - TECHNICAL		32067 6		34120 22 39200/32500		27792 17	35000 1	26625 4	18300 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	21200 1		16467 3	22667 3	27000 1		31000 1		27200 5
BACHELOR - TECHNICAL					31853 15	33000 1	33694 15		35483 39 40800/31200

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	31510 4	24650 6	23000 4	30450 2					
BACHELOR - TECHNICAL	34201 16	34410 53 40000/32240	32900 3	35340 5	33760 3		35360 2	35500 3	38175 19

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			33000 2			28167 3	
BACHELOR - TECHNICAL	20000 1	36850 2	32750 4			36460 3	

AVERAGE SALARY OFFERS APRIL 1991 ECP(
BY TECH - NON TECH/EMPLOYER CUMULAT

O REGIONAL CUMULATIVE REPORT
TIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH	21000 1								

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH					34000 1			25717 1	
MBA--TECH									

CURRICULUM	MEMBERSHIP/RE	EL MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									40800 1
MBA--TECH									

CURRICULUM	COMPUTER & BU	US ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27659 80 32000/24000	25673 11							
BUSINESS ADMIN (INCL MGMT	27590 2	22000 2							30000 1
ECONOM & FINANCE (BANKING	26500 1	26250 6	31000 1				23000 1	17000 1	27317 6
MARKETING/MARK MGMT (RESR								24000 1	21000 1

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ECONOM & FINANCE (BANKING			35000 1						
MARKETING/MARK MGMT (RESR			24000 1				19000 1		
ADVERTISING							20000 1		16900 1
COMMUNICATIONS							15000 1		22000 1
JOURNALISM						16000 1			
VISUAL & PERFORMING ARTS							22000 1		
COMPUTER							39200 1		
MECHANICAL	37500 1								

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 206 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									24667 1
BUSINESS ADMIN (INCL MGMT							29570 2		28000 1
ECONOM & FINANCE (BANKING							21500 2		
MANAGEMENT INFO SYSTEMS							26500 2		
MARKETING/MARK MGMT (RESR			19500 1		20000 2		21643 7		
COMMUNICATIONS							25000 1		
HUMANITIES - OTHER							30000 1		
HISTORY		20000 1					20000 1		
CHEMICAL					37500 2				
COMPUTER							23000 1		
INDUSTRIAL					34800 1				
MATHEMATICS							32000 1		

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CRIMINAL JUSTICE		22500 1							
AEROSPACE & AERONAUTICAL							35400 1		
BIOENGINEERING & BIOMEDIC						17000 1			
CHEMICAL								36750 2	
CIVIL							30432 5	29120 1	
ELECTRICAL/ELECTRONIC									34140 2
INDUSTRIAL							26252 1		31670 3
MECHANICAL						37500 1	34020 3		32374 17
BIOLOGICAL						21750 2			

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	30000 1								
MANAGEMENT INFO SYSTEMS									30000 1
AEROSPACE & AERONAUTICAL					34100 1		35520 1		26252 1
CHEMICAL		35500 1			35645 5		38273 23 43000/37000		37477 8
CIVIL			32400 1		36700 1				32350 4
COMPUTER			37100 2						
ELECTRICAL/ELECTRONIC	36650 4	31968 6	37510 2	33848 4	34263 3	27834 2	35400 1	35125 4	34605 33 40000/31800
INDUSTRIAL									31500 2
MECHANICAL		33520 2	37510 1	32552 2	34505 4	32586 7	37500 1	33001 7	33281 24 36000/31700
NUCLEAR					34500 1	32825 2			27950 1
INDUSTRIAL TECHNOLOGY	29000 1				33500 1				
COMPUTER SCIENCE			33425 4		38250 2			31500 1	35240 10
MATHEMATICS			34700 3						

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HEALTH SCIENCES			20333 3						
NURSING				35100 1					

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					42000 1				
BUSINESS ADMIN (INCL MGMT	22000 1								
ECONOM & FINANCE (BANKING	28000 1								
MANAGEMENT INFO SYSTEMS					28200 5	41000 1	30000 1		
HUMANITIES - OTHER		17000 1							
SOCIOLOGY	18000 1								
SOCIAL SCIENCES-OTHER	19600 2	14400 1		17000 1					
ELECTRICAL/ELECTRONIC							35000 1		
INDUSTRIAL					32200 1				
OTHER AGRICULTURAL SCIENC									24000 1
COMPUTER SCIENCE					33333 9	34500 3	33058 9		
MATHEMATICS					27088 2			29333 3	

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		29000 3		23000 1					
ECONOM & FINANCE (BANKING				30000 1					
HUMAN RSRCS (incl LABOR R			26500 2						
MANAGEMENT INFO SYSTEMS		30000 1		30800 2					
MARKETING/MARK MGMT (RESR			12300 1	24000 1					
ELEMENTARY EDUCATION									21427 7
PRE-ELEMENTARY EDUCATION									17000 1
PHYSICAL EDUCATION									15000 1
FOREIGN LANGUAGES			17000 1						
VISUAL & PERFORMING ARTS									26500 1
CRIMINAL JUSTICE						21000 2			
POLITICAL SCIENCE/GOVT		25500 2		21700 1					
SOCIAL SCIENCES-OTHER		21000 1							
ELECTRICAL/ELECTRONIC		31000 2		34650 2					
INDUSTRIAL		32500 2		37800 2					
MECHANICAL		31000 2		36043 7					
COMPUTER SCIENCE		30850 2							
BIOLOGICAL								21000 1	
CHEMISTRY							26000 1	31200 1	
MATHEMATICS					20195 1				

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27644 83 35000/24000	25468 19	31000 1				23000 1	20500 2	26863 8
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL			29500 2			16000 1	19000 4		19450 2
BACHELOR - TECHNICAL	37500 1						39200 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL		20000 1	19500 1		20000 2		23853 16		26334 2
BACHELOR - TECHNICAL					36600 3		27500 2		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		22500 1							
BACHELOR - TECHNICAL						24500 4	31587 10	34207 3	32438 22 35880/30360

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	30000 1								
BACHELOR - TECHNICAL	35120 5	32706 9	35148 13	33416 6	35241 18	31765 11	38027 26 43000/36000	33584 12	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			20333 3	35100 1					

AVERAGE SALARY OFFERS APRIL 1991 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 4/5/91 90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION		COUNSELING		FUNDRAISING /		SOCIAL WORK		COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	
BACHELOR - NON TECHNICAL	21440	5	15700	2			17000	1	30500	6	41000	1	30000	1				
BACHELOR - TECHNICAL									32198	12	34500	3	33252	10	29333	3	24000	1

CURRICULUM	ARCHITECTURE		CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA		MATH/STATISTIC		PARALEGAL		RESEARCHERS NO		RESEARCHERS -		TEACHING	
BACHELOR - NON TECHNICAL			27000	7	20575	4	26717	6			21000	2					20849	10
BACHELOR - TECHNICAL			31338	8			36109	11	20195	1			26000	1	26100	2		